

South American Grain Buyers to See Kansas Corn

Export Exchange 2016 is wrapping up in Detroit, Michigan, and overseas grain buyers from South America and Mexico are headed to Kansas to see U.S. grain production and the U.S. export system. With a record corn harvest just reaching export channels, a total of 19 Export Exchange trade teams sponsored by the U.S. Grains Council visiting corn states, offering a perfect opportunity for the more than 200 participating grain buyers to see the U.S. supply and quality.

Over the course of field tours in USGC member states, hosted by organizations like the Kansas Corn Commission, and the three-day conference in Detroit, these individuals have opportunities to directly do business and make connections to facilitate future sales.

Held every other year by the U.S. Grains Council (USGC) and the Renewable Fuels Association (RFA), Export Exchange brings together international buyers with U.S. sellers of corn, sorghum, barley, distiller's dried grains with solubles (DDGS), corn gluten meal and corn gluten feed.

"We are excited to have a Grains Council Export Exchange trade team from South America visiting Kansas agribusinesses and corn farms on Friday and Saturday of this week," Kansas Corn Commission CEO Greg Krissek said.

The tour stops for the South American trade team are listed below. If you are interested covering any or all of this visit, contact Sue Schulte, Director of Communications for addresses and to confirm the times of the visits at 785-448-6922. To contact on-site staff on Friday or Saturday, call Stacy Mayo, Director of Industry Relations on her cell at 785-477-0631.

Friday, October 28, 2016

Morning:

DeLong Company, Edgerton

East Kansas Agri-Energy, Garnett

Afternoon:

Tiffany Cattle Company, Herington

Saturday, October 29, 2016

Morning:

Brzon Farms, Courtland

Afternoon:

Bestifor Farms, Belleville

For more information, or to join us any part of the tour, contact:

- [Sue Schulte](#), Director of Communications: 785-448-6922 or on her cell at 785-418-7610.
- On-site contact Friday and Saturday: [Stacy Mayo](#), Director of Industry Relations on her cell at 785-477-0631.

